

DemandStar Users' Guide

For

Government Agencies

Revised: March 2023

DemandStar Users' Guide for Government Agencies

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Welcome to DemandStar

We are excited to have your government agency as part of the DemandStar network. As part of our ongoing commitment to our procurement partners, we have put together this resource to help you navigate the system and to provide you with an ongoing reference should you need it.

If you have feature requests or need help with anything, do not hesitate to contact us. We are available Monday through Friday from 8 am to 8 pm Eastern Time. Call us at **(866) 273-1863** or email us at **Support@DemandStar.com**.



Navigating DemandStar

Setting Up Your Account

In the upper right corner and under your name, pull down the menu to manage your account information:



Adding Users

To Add Users, click on "Account", then select the tab that says "User Accounts":

User A	ccounts	T					
Current	Active Accounts (3)					
Filter - Search	by Account Name, Email,	Title and User name	Status Active V				
Primary	Account Name 🗐	Title	Notified	Active			
	Clark Kent	Superman	0	0	Recover Password	X	D
0	Jimmy Olsen	Main Contact	0	0	Recover Password		Ŀ
	Lois Lane	Reporter and Procurement Officer	0	0	Recover Password		

Here you add users, reset passwords and set permission levels for each person.



Creating Broadcast Lists

To pre-set broadcast lists for specific types of projects that may repeat periodically, click on "Account", then select the tab that says "Broadcast List". NOTE: you may also do this when you are in the middle of entering a bid and you are entering commodity codes – if it's a particularly good list you've built, you may save it with a descriptive name.

Broadcast List		Edit List Delete List
Computers-Lois's List	Suppliers (74)	
Created by: Lois Lane Date: 07/01/2020	Supplier	City, State
Housing	1st Fire & Security, inc.	Vero Beach, FL
Created by: Jimmy Olsen Date: 07/01/2020	Acordis International Corp	Miramar, FL
	American Compliance Technologies, Inc.	Bartow, FL
Roadwork Created by: Jimmy Olsen	AshBritt, Inc.	DEERFIELD BEACH, FL
Date: 07/01/2020	Aurigo Software Technologies	East Setauket, NY
	Bergeron Emergency Services, Inc.	Ft. Lauderdale, FL
	Bonnie Landry and Associates, PA	Stuart, FL
	Calvin, Giordano & Associates, Inc.	Fort Lauderdale, FL
	Camcor, Inc.	Burlington, NC
	DRC Emergency Services, LLC	Metairie, LA
	DRD Enterprises LLC	Valrico, FL
	DRMP, inc.	Orlando, FL
	Electric Supply, Inc.	Tampa, FL
	1 2 3 4	Showing 1-20 of 74

Using the NIGP commodity codes, choose ones that most broadly describe what you are looking for to ensure you reach the most relevant suppliers to your project or products. NOTE: we do not recommend using "parent codes" which are evident by ending in 00 or are in ALL CAPs. The notifications go out to too many irrelevant vendors thus confusing them and making you feel a (possibly) false sense of security due to the larger number of suppliers listed for broadcast.



dd List - Select Commodity Cod	le				
Filter		Search Disaster	Continue		
State Select	~	(e.g. "Administrative" or "001-000-00") Commodity Codes Search Result	Cancel		
City Enter City		Broadcast Disaster Recovery Equipment [007-840-21]	All Commodity Codes		
Self Declaration		Emergency Back-up, Disaster Recovery Services and Facilities for Data Processing [008-920-28]	Just Added (4)		
Select	~	Emergency Warning Systems, Including Civil Defense and Natural Disaster Equipment Maintenance and Repair [016-936-27]	Natural Disasters, Fire, Flood, Wind, Quakes,	8	
Certifications		Disaster Survival Equipment, Kits, and Supplies [018-257-35]	Consulting, [018-918-81]		
Select	~	Disaster Survival Equipment, Kits, and Supplies (Inactive, please see commodity code 257-35 effective January 1, 2016) [018-578-30]	Disaster Preparedness and Emergency Planning Services, [024-990-29]	8	
		Natural Disasters, Fire, Flood, Wind, Quakes, Consulting [018-918-81]	Disaster Relief Services, [024-990-30]	R	
		Warning Systems, Perimeter Anti-Intrusion, Electronic, Including Civil Defense and Natural Disaster Types [024- 680-97]	Monitoring Services, Disaster Debris and	8	
		SECURITY, FIRE, SAFETY, AND EMERGENCY SERVICES, INCLUDING DISASTER DOCUMENT RECOVERY [024-990-00]	Recovery, [024-990-60]		
		Document Recovery Services, Disaster, Including Paper Documents, Film, Tapes etc. [024-990-28]	Previously Selected Codes		
		Disaster Preparedness and Emergency Planning Services [024-990-29]			
		Disaster Relief Services [024-990-30]			
		Monitoring Services, Disaster Debris and Recovery [026-990-60]			

HOT TIP:

Before building your list, research what other procurement officers have used for commodity codes for similar products and services.

Save and name your list

Add List - Select Commodity Code	Save Broadcast List	×	×
Suppliers (124)	List Name Debris Management		
1st Fire & Security, Inc.	Cancel	ok	
A / R / C Associates, Incorporated			
Acordis International Corp		Miramar, FL	
AECOM Technical Services, Inc.		Tallahassee, FL	
AIM Engineering & Surveying, Inc.		Tampa, FL	
ALLEN ENGINEERING INC		COCOA BEACH, FL	
American Compliance Technologies, Inc.		Bartow, FL	
Ams Planning and Research		Fairfield, CT	
Applied Ecology, Inc.		Indialantic, FL	
Architectural Building Corporation		Jupiter, FL	
	1 2 3 4 5 6 7 → 13		Showing 1-10 of 124
Go Back		-	Save List

When entering subsequent solicitations, you may access your bid list through "Load Pre-Built List".





Setting-up your Certifications

DemandStar provides a way for you to easily select suppliers based on their minority status, as well as to manage their certifications. To set-up certifications, pull down the account management menu to "Certifications".

ne > Certifications					÷	Add Certif
anage Certifications	Manage Suppl	liers				
Certification Lis	st					
Name	Applications	Required Yes / No	Supplier Count	Attributes	Acti	ons
Woman- Owned/Minority- Owned BE Certification	Accepted	Required	1174	African American Owned, Asian/Hawaiian Owned, Hispanic Owned, Native American Owned, Woman Owned	×	
Small/Local Business Enterprise Program	Accepted	Required	911	Small Business	×	
LGBT Business Enterprise Program	Accepted	Required	2	LGBT Owned	×	

The first tab, "Manage Certifications" is for internal reporting purposes. It allows you to report on what companies you have certified and how you've grouped/described those certifications. You will first need to create one or more certification categories in order to get results on the second tab.

The second tab, "Manage Suppliers", is where you view those who have submitted their company for certification, what their status is based on your receipt of certifications documents, and, for you to search for companies across DemandStar that meet your certification requirements.



Manage Supplier Certifications

Certifications Select	~	Supplier ₹1	Self- Declaration	Certifier	Certification	Status	Expires	Actions
Certification Status — Select	~	FLD&E Surveying						Approve
Certification Expires Aft mm/dd/yyyy	er	Gustava Negrete DBA Lawns&More		City of Tampa, Florida	Woman- Owned/Minority- Owned BE Certification			Approve
Supplier Name Subscription Only show supplier wi	hose	Gustava Negrete DBA Lawns&More		City of Tampa, Florida	Small/Local Business Enterprise Program			Approve
Subscription includes agency		L and J Floor Expert Inc						Approve
Show all suppliers		"""Write-On- Printing"""						Approve
Clear		#1 Spot Pressure Washing						Approve

Manage Certifications Manage Suppliers

Manage Supplier Certifications

Certifications Woman-Owned/Min ✓	Supplier 🕫	Self- Declaration	Certifier	Certification	Status	Expires	Actions
Certification Status	2 Meyer Corporation	Small Business, Woman	City of Tampa, Florida	Woman- Owned/Minority- Owned BE	Certified	5/12/2022	Manage
✓ Certified		Owned		Certification			
Applying Expired	300 Engineering Group, P.A.		City of Tampa, Florida	Woman- Owned/Minority- Owned BE Certification	Certified	10/17/2021	Manage
Rejected Renewing	3D Tire Company,	African American	City of Tampa,	Woman- Owned/Minority-	Certified	11/26/2021	Manage
Subscription includes my agency	Inc	Owned	Florida	Owned BE Certification			
Show all suppliers	3E Consultants,	African American	City of Tampa,	Woman- Owned/Minority-	Certified	10/19/2018	Manage
Search	Inc	Owned	Florida	Owned BE Certification			
Clear	5M Civil	Hispanic Owned,	City of Tampa,	Woman- Owned/Minority-	Certified	1/14/2021	Manage



Setting up defaults for easy Bid Entry:

Setting up DemandStar is easy. To get started simply pull down the account management menu to "Bid Configuration".

These tabs allow you to set up the Bid Types your organization uses, the eBidding documents you might ask suppliers to send you (as separate files), the Publications in which you've also advertised the solicitation, and your legal ad – similar to what you might place in a newspaper.

Here are the steps for each:

Bid Types TAB

Set up your Bid types so that they will show in the pull-down menu when you are entering your bid. You may use any 3-4 letters as an acronym for the type of solicitation you are posting. RFQ may mean Request for Qualifications or Request for Quote – it's up to you to determine the letters and their meanings.

Bid Types	eBidding Documen	ts Publications	Legal Ads
Mana	age Bid Types		
Curr	ent Bid Types	(8)	
Bid Ty		Bid Type Description	FI
BA		Bid Announcement	×
ITB		Invitation to Bid	×
ITN		Invitation to Negotiate	
PUB		Public Announcement	×
RFI		Request for Information	n 🗵
RFP		Request for Proposal	
RFQ		Request for Qualification	ons 🗵
RFQu		Request for Quote	×
			Add Bid Type



eBidding Info TAB

Enter the names of the documents you require to be uploaded as a separate file for any eBid.

Enter the types of documents you might regularly ask a vendor to submit. You might choose to have them send in just one large document (less than 100MB) or, you might have them upload documents/forms individually as per a detailed list. If you use a detailed list, responding suppliers will upload each document individually pursuant to the list of documents you specified (see below example).

Required Docu	uments							
Current Required Documents (7)								
Please use "Drag & D	rop" to reorder required documents & click "Sav	ve Order" button.						
Display Order ㅋ†	Document Description							
1	Bid Document	2						
2	W-9 form	W-9 form 🗹 🖻						
3	Certificate of Insurance 🔀 🗟							
4	Drug Free Workplace Certification	Drug Free Workplace Certification						
5	Non-Collusive Affidavit	Non-Collusive Affidavit						
6	Sworn Statement on Public Entity Crimes	2 0						
7	Permits and Licenses	2 2						
	Add	Save Order						
Supported File	Formats							



Publications TAB

Here you may enter where else you may be publishing your solicitation notices.

Keep track of all the other places where you have advertised this solicitation. You may use this as a pre-set list to check off when entering your solicitation, plus you may add others ad hoc when entering a bid.

Selected Bid Publications (5)		
Publication Name 🖅		
Florida Sentinel Bulletin	ا ا	
La Gaceta	ا ا	
Tampa Bay Times	⊠ (
The Penny Saver	<u></u>	
The Tampa Record	۵ (
	Add Publicatio	on

This is useful for auditing purposes or for when a vendor claims they didn't have the opportunity to see the solicitation in order to bid on it.

Legal Ad TAB

This TAB allows you to enter any information you are required to include legally, as you might do (or have done) in a newspaper advertisement. This is where you state that all bids must be received by the date and time stated, information about the "cone of silence" and other information that you might need to include as required by your government. This is the information that will then appear as you enter your solicitation.





Edit the text for your template, and then when entering a solicitation, you may add or edit the information ad hoc if there's something specific you need to add for that particular project.



Creating and Broadcasting a Solicitation (including eBidding)

Now that you have set up your account, managed your certifications and created your list of publications and required documents, it's time to create and broadcast that first bid to reach as many suppliers as possible.

To start, click on Add Bid in the upper right corner.

- ⁴ ⊱ DEMANDSTAR	Dashboard	Bids	Quotes	Activities	Research	🕐 Clark Kent 👻
G Home > Bids Search						+ Add Bid
Search		Bid	s			

<u>Step 1:</u>

Enter the Bid Information as asked by the first screen.





The rest of the process flows as indicated in the progress list in the left column – and you will be reminded what is optional information rather than required information.

-	r will appear a	as RFP-46c-0-20	023/LL		
Fiscal Year					
2023	~				
Bid Writer					
Lois Lane					~
Bid Name					
TEST BID - Repave Mair	n Street				
Constant Children					
3 miles of asphalt; rem	oval of materials.	curbs and outloss			
5 miles of asphalt, rem	ovat of materials,	curbs and gutters			
Bid Status				(0	ption
Upcoming					~
Did Cart					
Bid Status Text	ou change the Di	d Chatur manuallis - I	ikata Carr	allad	
(use this field if/when y				elled,	
	y <mark>ou n</mark> eed to do th	at, also <mark>make</mark> sure to	o up <mark>l</mark> oad a	elled,	
(use this field if/when y Deleted or Rejected. If y	y <mark>ou n</mark> eed to do th	at, also <mark>make</mark> sure to	o up <mark>l</mark> oad a	elled,	
(use this field if/when y Deleted or Rejected. If y	y <mark>ou n</mark> eed to do th	at, also <mark>make</mark> sure to	o up <mark>l</mark> oad a		ptio
(use this field if/when y Deleted or Rejected. If y	y <mark>ou n</mark> eed to do th	at, also <mark>make</mark> sure to	o up <mark>l</mark> oad a ment.)		ptio
(use this field if/when y Deleted or Rejected. If y document so that plan Broadcast Date	y <mark>ou n</mark> eed to do th	at, also make sure to tified or a new docu	o up <mark>l</mark> oad a ment.)		ptio
(use this field if/when y Deleted or Rejected. If) document so that plan Broadcast Date 03/03/2023	you need to do th holders will be no	at, also make sure to tified or a new docu Broadcast Time	o up <mark>l</mark> oad a ment.)	(0	ption
(use this field if/when y Deleted or Rejected. If j document so that plan Broadcast Date 03/03/2023	you need to do th holders will be no	at, also make sure to tified or a new docu Broadcast Time	o up <mark>l</mark> oad a ment.)	(0	ption
(use this field if/when y Deleted or Rejected. If y document so that plan Broadcast Date 03/03/2023	you need to do th holders will be no	at, also make sure to tified or a new docu Broadcast Time 05:00	o up <mark>l</mark> oad a ment.)	(0	ption ~
(use this field if/when y Deleted or Rejected. If y document so that plani Broadcast Date 03/03/2023 (Due Date 04/06/2023	you need to do the holders will be no (e.g. "02/27/2023")	at, also make sure to tified or a new docu Broadcast Time 05:00 Due Time	e volta a ment.)	(o	ption
(use this field if/when y Deleted or Rejected. If y document so that plani Broadcast Date 03/03/2023 (Due Date 04/06/2023	you need to do th holders will be no (e.g. *02/27/2023*)	at, also make sure to tified or a new docu Broadcast Time 05:00 Due Time	e volta a ment.)	(o	ption
(use this field if/when y Deleted or Rejected. If y document so that plani Broadcast Date 03/03/2023 (Due Date 04/06/2023	you need to do th holders will be no (e.g. *02/27/2023*)	at, also make sure to tified or a new docu Broadcast Time 05:00 Due Time	e volta a ment.)	(o	ption
(use this field if/when y Deleted or Rejected. If y document so that plani Broadcast Date 03/03/2023 (Due Date 04/06/2023 (Bid Bond	you need to do th holders will be no e.g. *02/27/2023*) e.g. *02/27/2023*)	at, also make sure to tified or a new docu Broadcast Time 05:00 Due Time	e volta a ment.)	(o P P	ptior v

NOTE: the bid number "46c" will automatically come together as: RFP-46c-0-2023/LL



<u>Step 2:</u>

On the second screen you enter information regarding the eBid.



<u>FULLY SEALED</u>: Nothing is visible until the due date and time, not even names (or quantities) of responding vendors. Choose this option and you might have to re-post if no one has eBid on your solicitation.

<u>RESTRICTED VISIBILITY</u>: You'll know ahead of time who has responded to-date. You see just the names of the vendors and nothing else.

<u>PARTIALLY UNSEALED</u>: You can see names and the **list** of the documents they've uploaded ahead of the due date. You do not see the pricing from the summary nor can you open the documents.

<u>COMPLETELY UNSEALED</u>: You can see names of vendors *and* see within the documents they've uploaded. This option is for when you have a rolling bid process where you need to keep it open for an unspecified time and see submissions as they come in.



<u>Step 3:</u>

Update the Legal Ad, if necessary, for the specific bid you are entering. This is similar text to that you might have put into a newspaper advertisement.

NOTE: this usually is from a pre-constructed template you created in Bid Configuration, but it also may be entered or edited while you are in the solicitation itself.

Bid	Creation Progress:	3 of 9: Legal Ads
0	Bid Information	- Introductory Text
0	eBidding Info	The City of Metropolis USA requests interested parties to submit formal sealed bids/proposals for the above referenced
0	Legal Ads	
0	Pre-Bid Conference	906 Characters Remaining (optional)
0	Publications	plus shipping and handling.
0	Build Broadcast List	
þ	Supplemental Suppliers	997 Characters Remaining (optional)
0	Plan/Blueprint Information	Due Date/Time
0	Manage Documents	must receive bids no later than said date and time. Bids received after such time will be returned unopened if physical documents, otherwise will simply remain as
		unopened electronic documents.
		831 Characters Remaining (optional)
		- Additional Text
		NOTE: ALL PROSPECTIVE BIDDERS/RESPONDENTS ARE HEREBY CAUTIONED NOT TO CONTACT ANY MEMBER OF THE CITY OF METROPOLIS USA STAFF OR OFFICIALS OTHER THAN THE SPECIFIED CONTACT PERSON.
		846 Characters Remaining (optional)
		Closing Text
		M/WBE's are encouraged to participate in the bid process.
		967 Characters Remaining (optional)
		Previous Save & Exit Next



<u>Step 4:</u>

Enter information for the PreBid Conference if you are holding one.

the URL	e holding a "virtua information and i	al" PreBid Conference, enter the date and time and then nstructions on how to join the online meeting. You may cate a deadline for question submittals.
Bid	Creation Progress:	4 of 8: Pre-Bid Conference
0	Bid Information	
	eBidding Info	Pre-bid meeting is required 💿 Yes 🔵 No
Í Ø	Legal Ads	Your Entry Date, time, location - in person or URL; other information.
۲	Pre-Bid Conference	You might add timing & requirements for when they need
6	Publications	to submit their questions.
ļ	Build Broadcast List	882 Characters Remaining
, O	Supplemental Suppliers	Previous Save and Finish Later Next
6	Manage Documents	

<u>Step 5:</u>

Enter the publications where you are also placing a notification. NOTE: we don't submit them for you; this is a place to keep all your records together for reference and/or audit purposes.

2	Bid Information	Enter all pu	blications you will use for this bid	+ Add Publication
>	eBidding Info	Publi	ation	Action
	Legal Ads		The Daily Metropolis	ß
	Pre-Bid Conference		The Gotham Times	ß
)	Publications		Super Review Weekly	ß
	Build Broadcast List		Super neview weekly	
	Supplemental Suppliers		Gotham Super Journal	
	Plan/Blueprint Information			
	Manage Documents	Pro	evious Save &	Exit Next



<u>Step 6:</u>

Build your Broadcast List. You may use a previously saved list or create one using NIGP Commodity Codes (National Institute of Government Procurement).

NOTE: you may opt to skip commodity codes for broadcasting purposes and instead may rely solely on supplemental suppliers if you'd prefer to hand pick the recipients. However, the power of DemandStar's 20+ years of building a community of buyers and suppliers is what is tapped when you use the commodity codes to find your match(es).

Bid	Creation Progress:	6 of 8: Build Broadcast List	
0	Bid Information	Please add commodity codes to build your Broadcast List.	
0	eBidding Info	This is optional, but highly encouraged. These codes are how DemandStar matches your bid and aler appropriate vendors.	rts the
0	Legal Ads	ippropriate ventions.	
0	Pre-Bid Conference	Load Pre-Built List Generate New List	
0	Publications		
•	Build Broadcast List	Suppliers (0)	
	Supplemental Suppliers	Supplier City, State	
0	Manage Documents		
		① No Suppliers Available	

Click "Generate New List" to choose the Commodity Codes to apply to your solicitation, or, Click "Load Pre-Built List" to use a saved set of commodity codes you've used in the past for a similar solicitation.

HOT TIP:

it's always better to add more specific project codes, rather than fewer, to ensure you don't miss suppliers that have under-identified themselves with the codes they selected. However, try to avoid *Parent Codes*, those than are in all CAPs or end in 00.



Generate New List - Select Commodity Codes

lter		Search street	Continue	
State Select	~	(e.g. "Administrative" or "001-000-00") Commodity Codes Search Result	Cancel	
City Inter City		Sprinkler Equipment, Roads and Streets [013-765-69]	All Commodity Codes (5)	
Self Declaration	_	Power Sweepers and Brooms, Warehouse Type, Not Road and Street, Including Parts and Accessories [014-365-50]	Just Added (5)	
Select	~	Sweepers, Street, Maintenance and Repair [016-929-79]	Highways; Streets; Airport	
Certifications Select	~	Railroad Construction at Street Intersection, Including Maintenance and Repair [016-940-65]	Pay-Parking Lots, Architectural Services, [018- 906-46]	
		 Highways; Streets; Airport Pay-Parking Lots, Architectural Services [018-906- 46] 	Highways, Streets, Airport	
		✓ Highways, Streets, Airport Pay-Parking Lots Engineering [018-925-49]	Pay-Parking Lots Engineering, [018-925-49]	
		Construction, Street Lighting [022-912-32]		
		Maintenance and Repair, Street Lighting [022-912-60]	Construction, Streets, Major and Residential, Including	
		Striping: Streets, Parking Facilities, Lane Divisions, Paint, etc. [022-912-76]	Reconstruction, [022-913-50]	
		Construction, Streets, Major and Residential, Including Reconstruction [022- 913-50]	Maintenance and Repair, Streets, Major and	×
		Maintenance and Repair, Streets, Major and Residential [022-913-84]	Residential, [022-913-84]	
		Paving and Resurfacing, Streets, Major and Residential [022-913-96]	Paving and Resurfacing,	X
		Street Sweeping Services [022-968-74]	Streets, Major and Residential, [022-913-96]	
		Streetscaping Services (Inactive, effective January 1, 2016) [022-968-75]	Previously Selected Codes	
		Street Light Maintenance and Repair [022-968-76]	Previously selected codes	

HOT TIP:

If you need help in figuring out what codes to use, save this bid as-is, and research what other government agencies have used for codes when posting for a similar project. Simply return to your bid-in-progress and edit the codes with the additional information.



×

Generate New List - Select Commodity Codes

Suppliers (351)

Supplier	City, State	
Ross & Barruzzini	St. Louis, MO	
Rosso Site Development	Lake Worth, FL	Í
RPM General Contractors	Pompano Beach, FL	×
Rummel, Klepper & Kahl, LLP	Baltimore, MD	×
RUSH Construction, Inc.	Titusville, FL	×
Ryan Incorporated Southern	Deerfield Beach, FL	×
S&ME, Inc.	Winter Garden, FL	×
S.W. Marlow General Contractor	Lake Worth, FL	×
Sawcross, Inc.	Jacksonville, FL	×
Scalar Consulting Group Inc.	West Palm Beach, FL	ً
	1 × 26 27 28 29 30 × 36	Showing 271-280 of 351
Go Back	Save List & Continue	Continue

HOT TIP:

Review the vendors to ensure you're hitting the right type of company. You may remove any from the broadcast list by clicking on the trashcan icon to the right of their name.

Click on "Continue" button and then again on the next screen that appears. This will take you to the next step, Supplemental Suppliers.



<u>Step 7:</u>

Adding Supplemental Suppliers

You may upload supplemental suppliers one by one ("Add Individual Supplier") or a whole saved list at one time ("Upload List of Suppliers"). The saved list must be in an Excel or other spreadsheet format and have all the email addresses in one single column.

Bid	Creation Progress:	7 of 9: Supplem	ental Supplie	ers			
0	Bid Information			Upload List of Suppliers	Add	d Individual S	Supplier
0	eBidding Info	Company Name	Contact Name	Email	Phone	City, State	Action
0	Legal Ads	Test Company		test@testcompany.com			
0	Pre-Bid Conference	Experimental Company		experiment@experiment.com			
0	Publications	Big Company		workinghard@bigcompany.com			Ì
	Build Broadcast List Supplemental Suppliers	Elementary Watson		watson@elementary.com			Ø
0	Plan/Blueprint Information	More Workers		newguy@moreworkers.com			×
0	Manage Documents	Fun at Work		clown@funatwork.com			
	0	Trial Runs		Jsmith@trialruns.com			
		Previous		Save & Finish Later		Nex	đ
R	Upload List of Supplie	ers			×		
32g > l	Import from CSV or Excel f	ile			e	8	
	Upload File						
rogre	Acceptable file types: CSV, XLS, X	LSX					
ation	How do I configure my CSV or Ex	cel file?					
nfo		Upload	l List		id	ı	

The program will automatically identify the column with the email addresses, and you may choose to include other fields with information but you are not required to. Once you have identified and chosen the columns you'd like to keep, "Skip" the rest and then click on "Save List".



Upload List of Suppliers

Email is required. All other columns are optional.

Email	Select	~
Sample data:	(Unmatched Column) Skip	
test@testcompany.com	Sample data:	
experiment@experiment.co m	Test Company	
workinghard@bigcompany.c	Experimental Compa	any
om	Big Company	

Save List

<u>Step 8:</u>

Include Plan/Blueprint Information. This page appears if any of the commodity codes

Hot Tip:

If you have no plans/blueprints leave the selection as-is. If you are including them on DemandStar, click on "Uploading electronic plan files" and then click on Next. You will then simply upload the plan document(s) along with any other Bid documents you may upload.

you've chosen indicate that there is a chance you might need to supply plans/blueprints.



Bid	Creation Progress:	8 of 9: Plan/Blueprint Info	ormation				
0	Bid Information	Bid has no associated plans (b)	lueprints) - you are uploading bid specs only				
0	eBidding Info	Plans are being distributed by	O Plans are being distributed by Agency or 3rd Party - your Agency will distribute the blueprints outside of DemandStar				
0	Legal Ads	O Uploading electronic plan files	O Uploading electronic plan files (.plt, .pdf, .dwf) - your bid has blueprints and you have electronic versions				
0	Pre-Bid Conference	Note: Plans (blueprints) are construction drawings and other specialized technical documents					
0	Publications	Distributed By					
0	Build Broadcast List	DemandStar Agency Only					
0	Supplemental Suppliers	3rd Party					
0	Plan/Blueprint Information						
0	Manage Documents	Previous	Save & Finish Later	Next			

If you are distributing the documents yourselves or through a third party, click to indicate that and new boxes will appear in which to enter contact information.

Bid	Creation Progress:	8 of 9: Plan/Blueprint Information			
0	Bid Information	Bid has no associated plans (blueprints) - you are uploading bid specs only			
0	eBidding Info	Plans are being distributed by Agency or 3rd Party - your Agence Uploading electronic plan files (.plt, .pdf, .dwf) - your bid has b			
0	Legal Ads	Note: Plans (blueprints) are construction drawings and other specia	alized technical documents		
0	Pre-Bid Conference	Distributed By			
0	Publications	O DemandStar			
0	Build Broadcast List	Agency Only			
0	Supplemental Suppliers	 3rd Party Name 	Contact Info		
•	Plan/Blueprint Information	Name	Contact Info		
0	Manage Documents	Note: If Agency or 3rd Party distributing, please complete the two fi	elds below		
		- Enter package cost			
		Enter package cost			
		- Fulfillment notes			
		Fulfillment notes			
		Previous Save & Finis	sh Later Next		



<u>Step 9:</u> Upload document(s)

Bid	Creation Progress:	9 of 9: Manage Documents				
0	Bid Information	Title	Туре	Status	Convert to PDF	
0	eBidding Info	RFP - Repave Main Street	Bid Docum	~		X
0	Legal Ads	RFP Document.PDF				
0	Pre-Bid Conference					X
0	Publications	Plans-Specifications Supplemental Document.docx	Plans	~		×
0	Build Broadcast List				(1991) (1991)	
0	Supplemental Suppliers	Vendor Forms to fill out	Attachment	~		X
0	Plan/Blueprint Information	W-9 Form.docx			—	
	Manage Documents			Add More Documents	Save and Uple	oad All
		Previous			Review De	tails

If you are uploading a Word document that you'd like DemandStar to convert to a PDF, click in the box under "Convert". It will convert to a searchable PDF. Reminder: the maximum file size is 100MB.

Hot Tip:

Make sure to review your documents before or after you've uploaded them – either on this page or the Detail page to ensure they are the right/most updated version. After broadcast, when the bid has become "Active", these files cannot be removed.

You may upload over 100 files if you need that many to accompany your solicitation.



Details Page

You've done it. You can now review a summary of your completed eBid.

On the "Bid Details" review the information you've selected/input for the solicitation. You may open to check the documents you uploaded by hovering over them and clicking on them.

Review all components of your bid – dates & times, Scope of Work, eBidding options, etc. and if you need to make changes, click on Update Bid in the upper right corner.

Bids > Repave Main St	treet					🖹 Delete Bid	🖄 Update Bid
etails							
Repave Main Stree	t						
							ming (Bid Not Poste
	Your bid has not	been published	l yet. <u>Please click th</u>	e Finish Bid button t	o broadcast	this bid.	
			7				
Planholders	Broadca	st to	Supplemental Sup	ppliers	Watchers		Post Bid Viewer
Bid Details							
Agency Name	City of Met	opolis USA (TEST)				
Bid Writer	Lois Lane						
Bid ID	RFP-47p-0-	2022/LL					
Bid Type	RFP - Requ	est for Proposal					
Broadcast Date	Jun 16, 202	2 11:00pm (EDT)					
Fiscal Year	2022						
Due	Jul 15, 202	2 11:00pm (EDT)					
Bid Status Text	None						
Scope of Work 3 miles need repaying in a	sphalt. Contractor wi	Il also need to do	gutters, drains and c	urbs.			
Documents							
🛓 Download all docu	ments						
Filename	Туре	File Type	File Size	Date Modified		Status	
Vendor Form to be fi	Attachment	PDF	21.97 KB	Apr 7, 2022		Complete	
Vendor Form to be fi Plans-Specifications	Attachment Plans	PDF PDF	21.97 KB 27.87 KB	Apr 7, 2022 Apr 7, 2022		Complete Complete	
Plans-Specifications	Plans Bid Document /	PDF	27.87 KB	Apr 7, 2022		Complete	
Plans-Specifications	Plans Bid Document / Specifications	PDF	27.87 KB	Apr 7, 2022		Complete	
Plans-Specifications RFP - Repave Main S eBidding Info Require Suppliers To En	Plans Bid Document / Specifications	PDF PDF	27.87 KB	Apr 7, 2022 Apr 7, 2022		Complete	

DemandStar, Incorporated (866) 273-1863 All Rights Reserved, March 2023 Page 25 If you have uploaded at least one document, then the "Finish Bid" button will also appear in the upper right corner. Click on it and you will be asked to confirm the date/time you want this to be broadcast:



Your solicitation will then broadcast on the date you have scheduled within 20 minutes after the time you chose.

Tip: proadcast countdow	n is live and sho	wing at top of Bid De	etails page.	
Bid Details				
Donous Main Chroat				
Repave Main Street				Upcoming
Your bid is set to broadcast on Jun 1	5, 2022 11:00pm (EDT). You can make	edits to your bid within 70 days, 01 hour, 10 m i	inutes, 43 seconds. After that your b	id will be broadcast within 20 minutes.
		7		
Planholders	Broadcast to	Supplemental Suppliers	Watchers	Post Bid Viewers
Bid Details				

BID / eBID UNDER EVALUATION

Once your solicitation closes for submissions (due date/time), your bid status automatically becomes "Under Evaluation".



To Edit or View your bid solicitation and eBid submissions

Go to your list of solicitations (Bid page), find your bid solicitation, and click on the Bid name:

DEMANDSTAR	Dashboard B	ids Quotes Activities Rese	arch			⑦ Clark Kei
Home > Bids Search						+ Add
Search		Bids				
Filter By		Filters in use: Only Show My	Bids 💿			
Only Show My Bids	_				Sort By Broade	cast Date 🧹 🖓
eBidding Available		Painting City Hall			Upcoming (Bid Not Posted)
		City of Metropolis USA (TEST), Pompa	ino Beach, FL			
Government Agency Search for agencies	٩	ID: ITB-82784465-0-2022/CK	Broadcast: Apr 8, 2022	Due: Jul 9, 2022	Planholders: 0	Watchers: 0
Bid Status		Construction Project Bid - Th	EST BID			Active
Select	~	City of Metropolis USA (TEST), Pompa	ano Beach, FL			
		ID: RFP-1232354577578488-0-	Broadcast: Feb 3, 2022	Due: Sep 9, 2022	Planholders: 3	Watchers: 1
Advanced Search		2022/LL				
Bid Name		Landscaping			Ur	der Evaluation
Bid Name	Q	City of Metropolis USA (TEST), Pompa	ano Beach, FL			
		ID: ITB-Y22-0-2021/AP	Broadcast: Dec 1, 2021	Due: Jan 24, 2022	Planholders: 2	Watchers: 0
Location						
	y Q	Courthouse Interior - Paint 2				Awarded
		City of Metropolis USA (TEST), Pompa				
	s	ID: RFP-12128989-0-2021/LL	Broadcast: Jul 30, 2021	Due: Dec 30, 2021	Planholders: 4	Watchers: 1

This takes you to the Bid DETAIL page, where you will now see TABs at the top that provide you with information, including eBid Responses, if you specified eBidding:

Bid Details	Audit Trail	Watchers List	Planholders	Postbid Viewers	eBid Responses	Broadcast History	Tabulation Sheet
Conti	nuing Cont	tract for Roo	fing & Gutt	er Repairs			Active
	19	43	31	10		1	0
P	lanholders	Broad	cast to	Supplemental Supp	iers Wat	chers	Post Bid Viewers
Bid De	etails						

On the eBid Responses Tab, you will see all the vendors who submitted proposals, as well as be able to access the documents they submitted. NOTE: you can do this for your own bids, but you cannot see/open bid submissions for other government agencies'



solicitations. Similarly, no one else except those in your account may see responses to your solicitations, nor any of the accompanying documents.

Bid Details Audit Trail Wa	tchers List Planholder	s Postbid Viewers	eBid Responses	Broadcast History	Reminder	Tabulation Sheet	
eBid Response						(Add Response
Supplier		Supplier Detai	ls				
Date 🗸 🖓					Ed	it eBid Response	View History
		Supplier Nam	e Core Cons	truction Company			
Charles Perry Partners, Inc.		Address		neadows Way , Jacksonvi	le, Florida 3225	5	
Responded Date : 07/07/2020		Phone Numbe					
RL Burns		Bid Response Bid Amount		0 1:52 PM Eastern			
Responded Date : 07/07/2020		Response Sta	0 tus Complete				
Core Construction Company Responded Date : 07/07/2020		Required Docu					
Auld & White Constructors Responded Date: 07/07/2020			<u>aty 5% (</u> Electronic/Onli			Download	Entire Bid Package
CC Borden Construction LLC Responded Date : 07/07/2020			<u>iestionaire (BQ)(</u> Electr orm 1 or 4(Electronic/				
ACON Construction Co Inc. Responded Date: 07/07/2020		<u>Conflict of Interest (COI)</u> (Electronic/Online) <u>NonCollusion Affidavit of Bidder (NAB)</u> (Electronic/Online)					
		Bid Form(E)	lectronic/Online)				

As you click on any of the suppliers who submitted an eBid, you will see their documents and can download them from there. They are available to you online for 45 days, after which they are archived – and still available, upon request, from DemandStar. Reminder: No one else, except you and your colleagues can see the documents that suppliers have submitted for your bid.

You may ADD RESPONSES, for any submission that did not come through DemandStar (if you allowed them to respond outside of the eBid process).

[You may have chosen to have them eBid or not; and even if you chose eBid, you can in your instructions tell them that they may, alternatively, send in hard copies. You won't be able to upload their submitted documents into the Tabulation, but yes, you can put in more information on other bidders into the tabulation sheet ("Add Responses") that DemandStar compiles. Make sure they are already set up as Plan Holders to have them show up in the pull-down list.]

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Tabulation Form

To publish a Tabulation Form, click on the Tabulation Sheet tab to see the table of responses, including the total amount that they may have indicated when they submitted their proposal. If you click on "Publish" then a document (either Excel or PDF) is automatically created and immediately saved/uploaded to the list of documents associated with this solicitation. As with any newly uploaded document, all planholders are notified.

Hor	me > <u>Bids</u> >	CUSTODY and B	OND TRUSTEE SEI	NICES									C VP	odate Bid
E	Bid Details	Audit Trail	Watchers List	Planh	olders	Postbid Viewers	eBid Respo	onses	Broadca	ast History	Reminder	Tabulatio	on Sheet	
	Tabula	tion	5						🕑 Online		Port O Not Subm		blish Not Received)
	Company BBandT			onded 4/2020	Address	; ash Stnull, Wilson, NC,	27893	Bid		Alt Bid Amt	Documents Bidding	Send	Status Complete	_
	BNY Mellon		08/1	8/2020	4655 Sal FL, 3225	isbury Road, Suite 300 6	, Jacksonville,				Bidding document	0	Complete	-
	UMB Bank		08/14	4/2020	1010 Gra	and Blvd, Kansas City, I	MO, 64106				Bidding document	0	Complete	-
	US Bank		08/1	8/2020	225 Wate	er Street, Jacksonville,	FL, 32202				Bidding document	0	Complete	-
	Zions Banco Association	orporation, Natio	nal 08/1	8/2020	225 Peac 30303-17	chtree St NE, Suite 145 701	0, Atlanta, GA,				Bidding document	ø	Complete	•

Alternatively, you may manually create a Tabulation Sheet in another format by first clicking on "Export" to PDF or Excel to get that document exported for an initial review or editing prior to notification. Then you may save and upload this reviewed/edited file into your list of documents for that solicitation. The exported Excel workbook might serve as the basis of a review document for use by your evaluation committee.



Many government agencies conduct virtual bid openings on the due date – either by using a screen share application or via a conference call where they read out names and dollar amounts. This meeting information can be shared in an addendum that is uploaded to the documents.



Research – How to and Why

DemandStar has 300,000 solicitations stored on our platform – all of which are available for you to find. Accompanying these, there are several million documents, nearly all* of which you can click on, open and read. (*prior to 2016 the documents are archived and you'll need to request them. Solicitations from 2004 and earlier do not have any available documents.)

You'll see only three tabs on another government's post: Bid Details, Planholders and Broadcast History. You will not have access to their eBid responses.

On the Bids Page, use the left column to enter your search terms.

- Remember to uncheck the box that says "Only Show My Bids"
- Enter whatever parameters you need to find similar projects
 - Note that the more filters you enter, the fewer results you'll receive

Entering just a part of a bid name may bring you more results:

Filter By Only Show My Bids	Filters in use: Bid Name 💿
Only Show My Ride	
eBidding Available	Sort By Broadcast Date 🗸 👘
Government Agency	Fleischmann Asphalt Patching, Sealcoating, Striping FWQ
Search for agencies Q	City of Naples - Purchasing Division, Naples, Collier County, FL ID: FO-23-020-0-2023/SA Broadcast: Feb 23. Due: Mar 9, 2023 Planholders: 9 Watchers: 1
Bid Status	ID: FQ-23-020-0-2023/SA Broadcast: Feb 23, Due: Mar 9, 2023 Planholders: 9 Watchers: 1 2023
Select 🗸	
Advanced Search	CANNONSBURG ROAD (KY 3294) ASPHALT RESURFACING Under Evaluation Kentucky Transportation Cabinet, Frankfort, Franklin County, KY
Bid Name	ID: ITB-232026-0-2023/KN Broadcast: Feb 21, Due: Feb 23, 2023 Planholders: 2 Watchers: 0
Asphalt Q	2023
State	Q23-097 Pine Run Estates MSTU - Asphalt Patching & Pothole Repair
Filter by State ×	Marion County Procurement Services, Ocala, Marion County, FL ID: ITO-O23-097-0-2023/TB Broadcast: Feb 17. Due: Mar 21, 2023 Planholders: 9 Watchers: 0
(Maximum 3 states)	ID: ITQ-Q23-097-0-2023/TB Broadcast: Feb 17, Due: Mar 21, 2023 Planholders: 9 Watchers: 0 2023

Click on any one of the results to open up their Bid Page. Here you can:

- See the supplier who won the award,
- Read through their Scope of Work,
- Open and read documents,
- Export supplier lists both the main broadcast list as well as supplemental suppliers, and
- Make a note of the commodity codes they used.



If you like what they've written, you might click on the name of the person who entered the bid to get their contact information and perhaps ask them if they'd send you a copy in editable format.

Broadcast lists will always be different than yours due to location and how the business signed up for their subscription – so it's worth exporting them to use for your Supplemental Suppliers.

You may download from several projects and combine the lists, then de-duplicate them and make sure that each upload has 500 or fewer entries (at a time).

Image: Second state Type Eller Type File Size Date Modified Status Q23_097 A Addendum PDF 139.42 KB Feb 24, 2023 Complete ITQ Bid Document / Specifications PDF 1.74 MB Feb 16, 2023 Complete eBidding Info Distribution Info Feb 16, 2023 Complete Feb 16, 2023 Complete Publications Feb 16, 2023 Feb 16, 2023 Complete Feb 16, 2023 Complete	Bid Details										
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	022-913-95	Paving and Pesu	rfacing Hi	ohway and Road							
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How to Log Out



Getting Help

Clicking on the Question Mark to the left of your name will open a window containing many 5-minute videos on all aspects of how to use DemandStar.

Our government help desk is available from 8 am to 8 pm Eastern time and we generally respond to all inquiries within 2 hours. You can email us at <u>Support@demandstar.com</u>.

